



AMLIN

AMLIN PLC

2002 Preliminary Results

27 March 2003



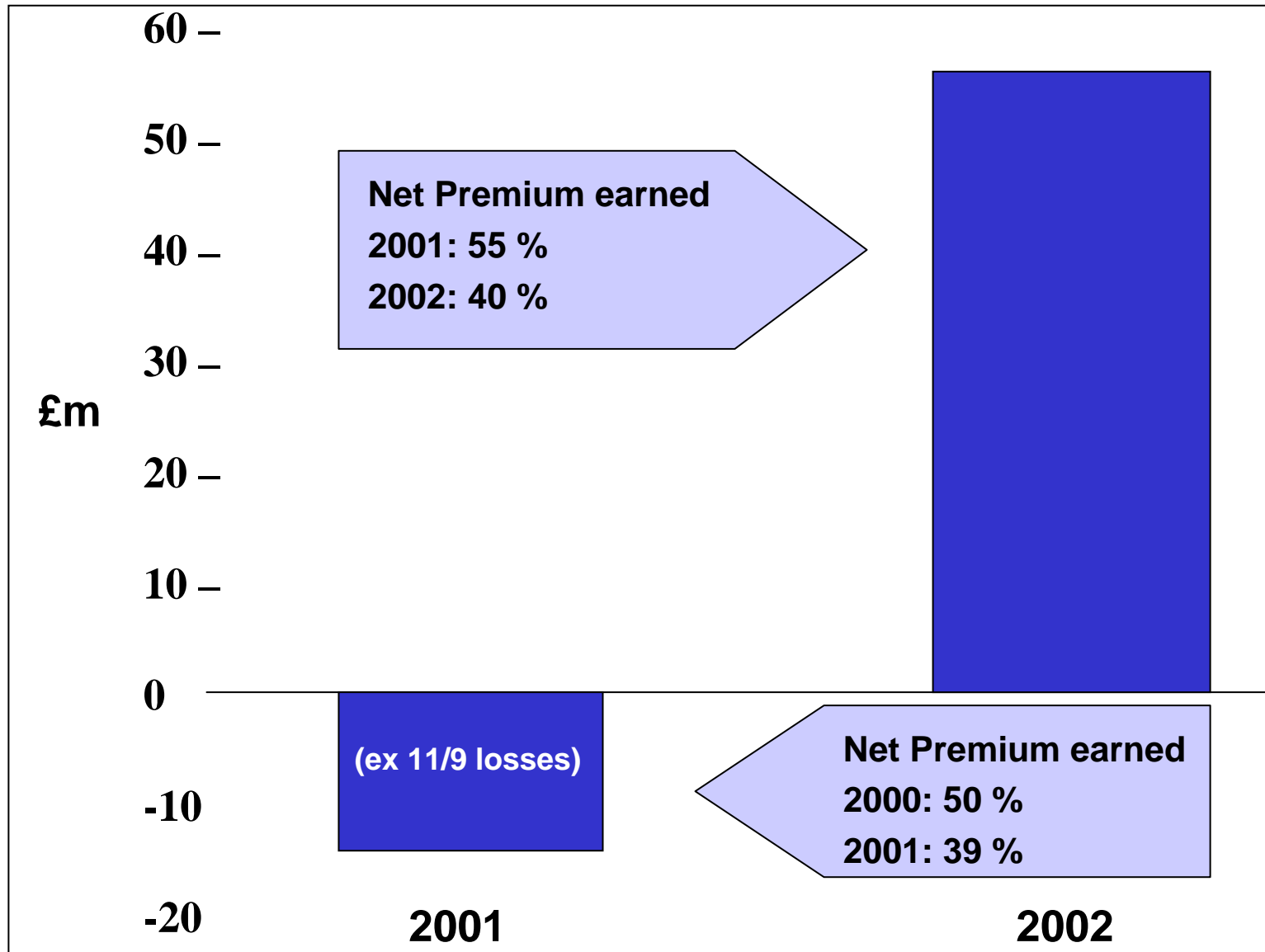
This presentation contains or may contain forward-looking statements. It is important to note that the Company's actual results could differ materially from the results anticipated or projected in any such forward-looking statements, based on a number of important factors. The Company does not assume any obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise. Past performance cannot be relied on as a guide to future performance.

Overview

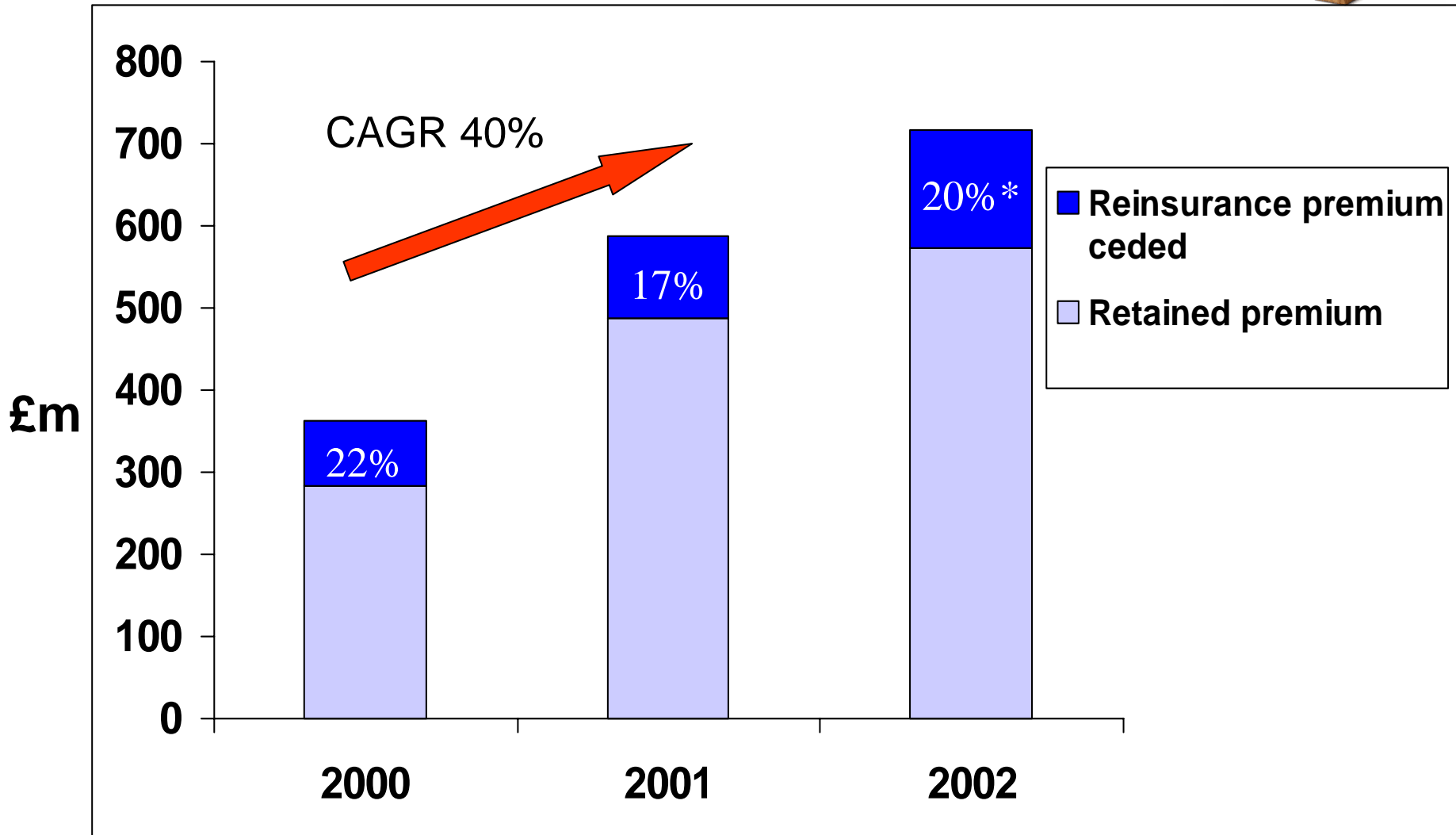


- Substantial turnaround in profitability
- Excellent earnings outlook
- Strategy to sustain out performance

Substantial turnaround in pre-tax profit

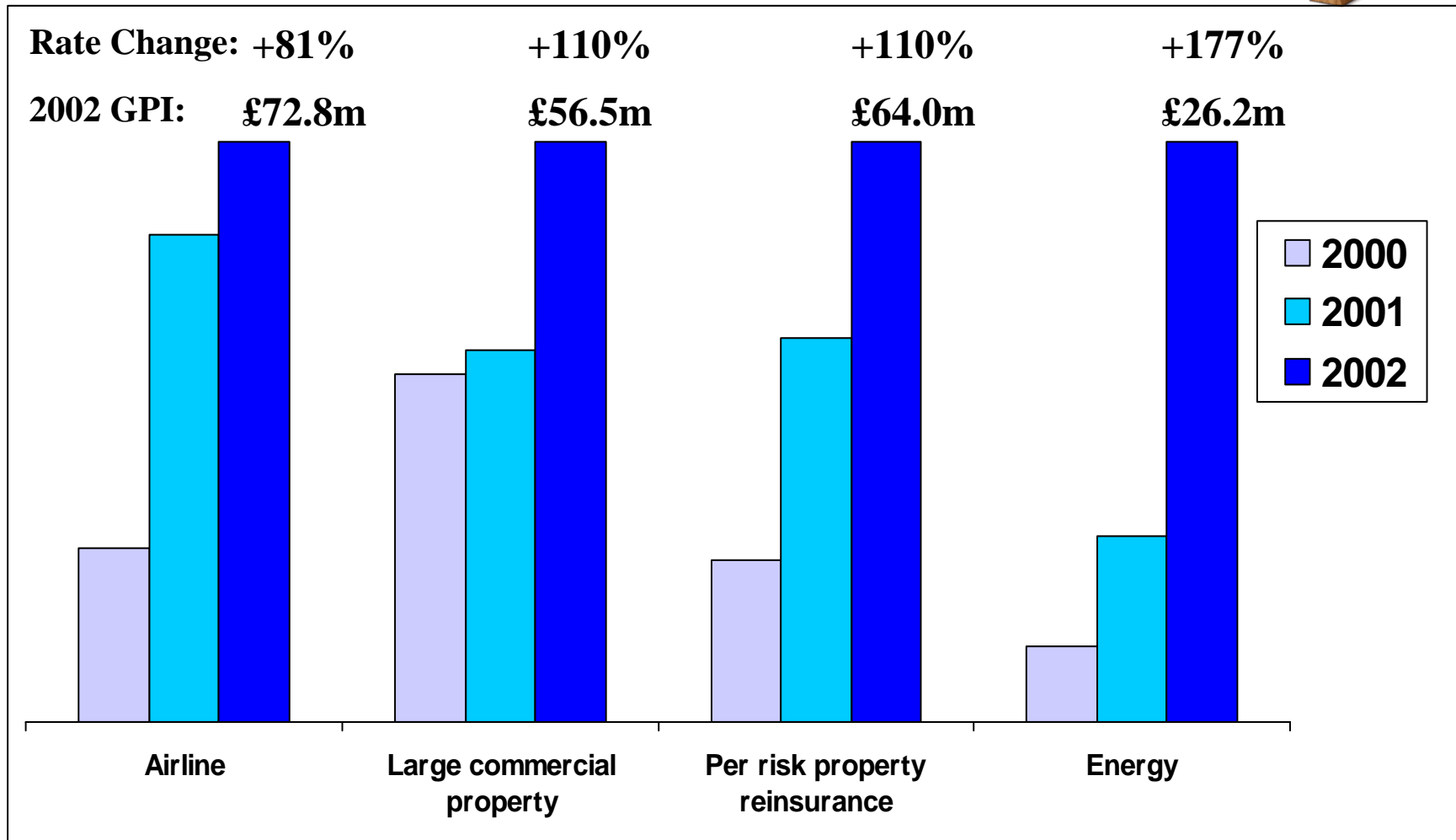


Growth in premium into a hard market



* 14% excluding quota share reinsurance

Growth with significant price increases – gross premium income



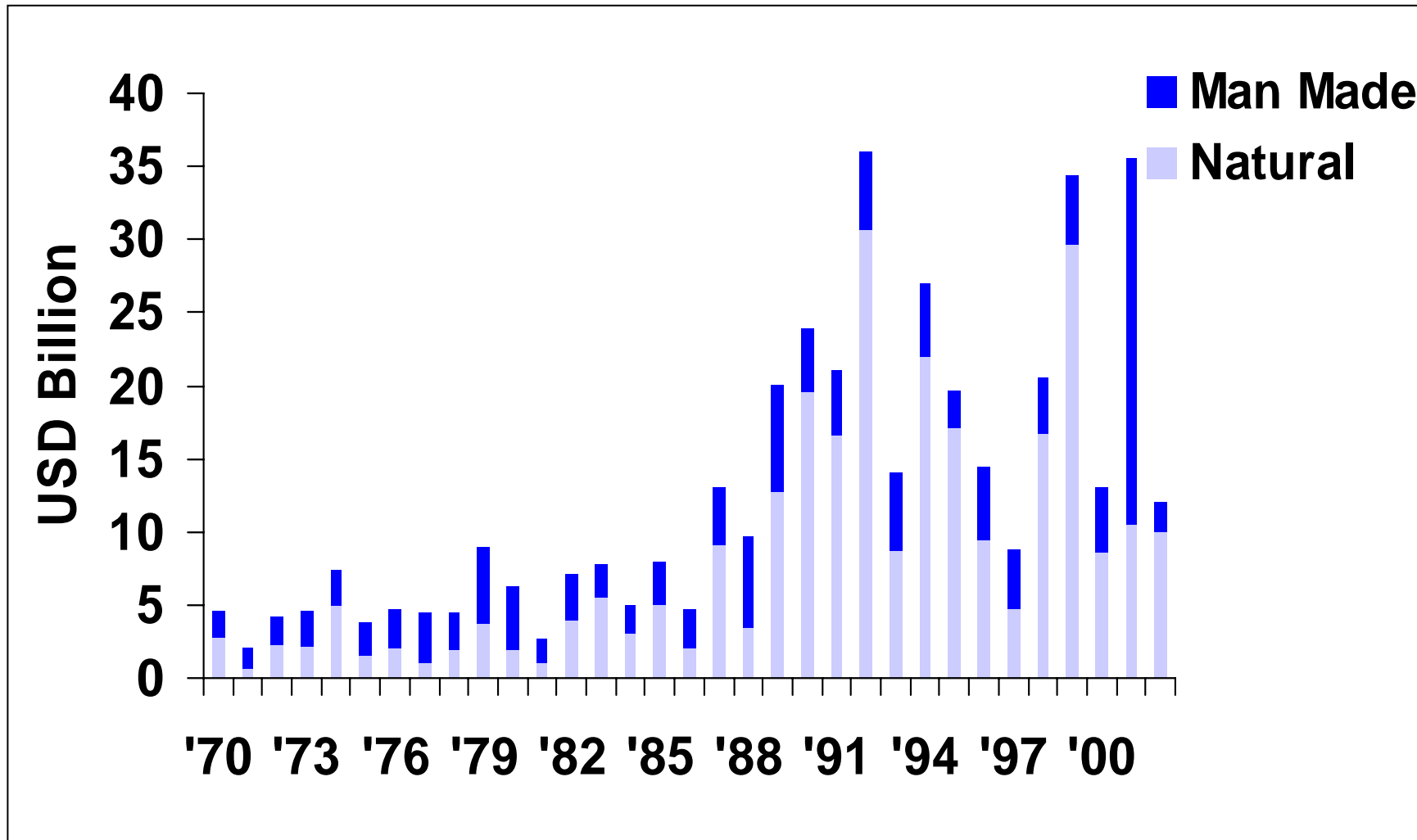
Syndicate 2001, with gross estimated premium expressed net of brokerage

Rate change is the compounded 2001 and 2002 average renewal rates increase

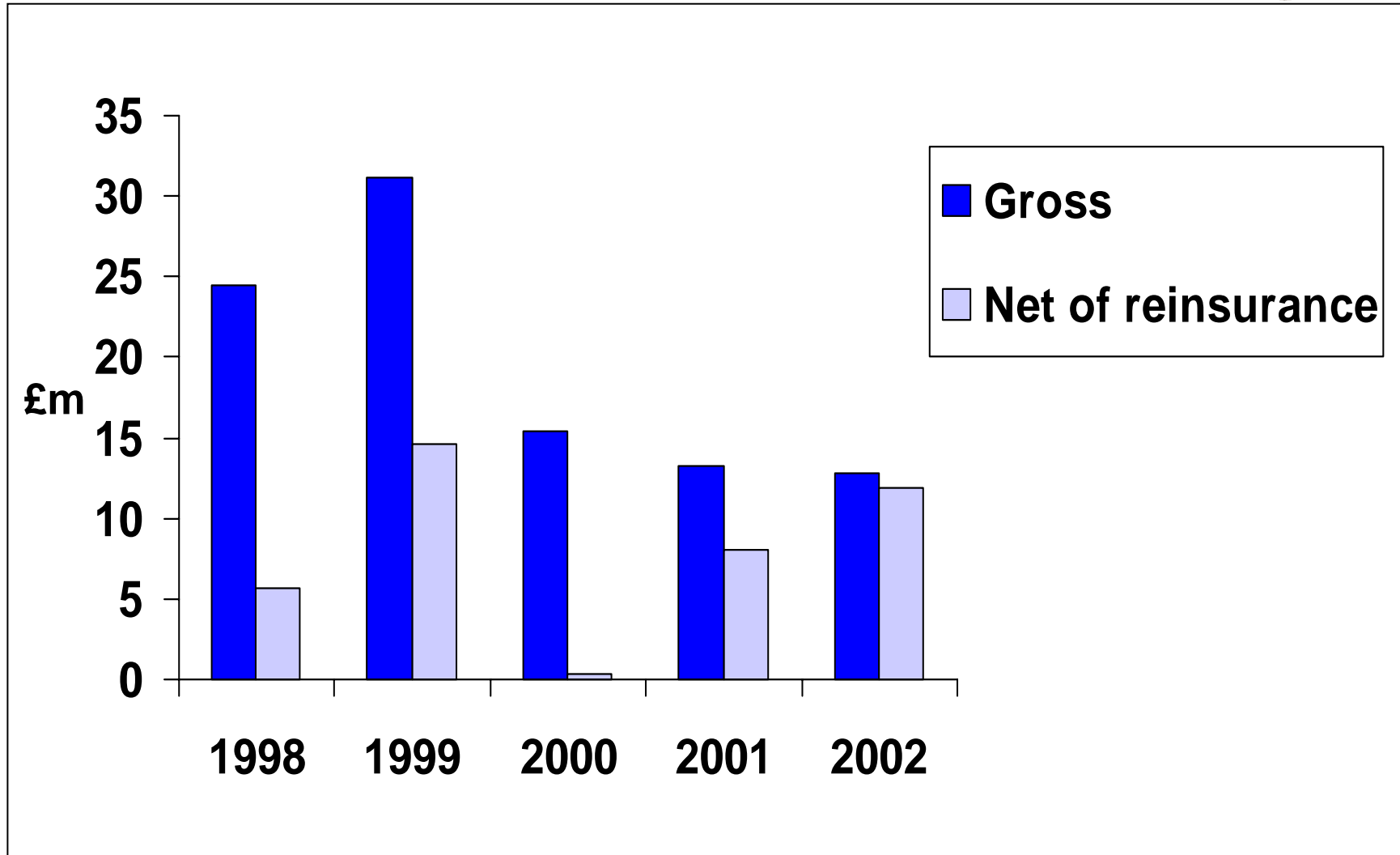
Airline rate change excludes the per passenger surcharge of \$1.25

Catastrophe Losses 1970 – 2002

Insured losses in USD billions (at 2002 prices)



Major Catastrophe losses (ex WTC) – Syndicate 2001 Share



Results summary



CONTINUING OPERATIONS

	2002	2001
	£m	£m
Gross premium	713	585
Net premium	570	485
Earned premium	491	342
Operating profit before 11 September	60.9	10.0
11 September claims	(1.5)	(63.9)
	59.4	(53.9)
Discontinued operations	(4.0)	(7.8)
Profit/(loss) before tax	55.4	(81.5)
Tax	(11.2)	14.5
	44.2	(67.0)
Earnings per share	14.1p	(33.3p)
Dividends per share	2.0p	-
Net tangible assets per share	65.4p	60.4p

Differential analysis



	2002	2001	Change
	£m	£m	£m
Underwriting result			
- excluding 11 September 2001	33.5	(8.9)	42.4
- impact of 11 September 2001	(1.5)	(63.9)	62.4
	<hr/> 32.0	<hr/> (72.8)	104.8
Investment return	41.5	5.1	36.4
	<hr/> 73.5	<hr/> (67.7)	141.2
Discontinued operations	(4.0)	(7.8)	3.8
	<hr/> 69.5	<hr/> (75.5)	145.0
Other income	2.0	1.5	0.5
Other charges	(16.1)	(7.5)	(8.6)
Profit before tax	<hr/> 55.4	<hr/> (81.5)	136.9

Underwriting results - 100%



	2002 £m	2001 Ex 11/9	2000 £m
Gross premium	988.3	874.1	637.5
Net premium	793.1	723.1	497.9
Earned premium	700.6	554.6	452.6
Claims ratio	63%	70%	84%
Expense ratio	32%	30%	27%
Combined ratio	95%	100%	111%

Reserving



US casualty

- Combined adverse development ahead of expectations
- Business significantly reduced in 2000
- Claims development maturing

11 September

- Stable since April, with signs of improvement on property
- Occurrence issue unresolved
- Impact on Amlin reduced to £20 million, for second occurrence

Underwriting results - 100% Syndicate 2001



	2002 £m	2001 Ex 11/9	2000 £m
Gross premium	996.6	830.6	503.7
Net premium	801.0	696.4	393.9
Earned premium	703.2	493.9	358.7
Claims ratio	60%	68%	78%
Expense ratio	31%	28%	25%
Combined ratio	91%	96%	103%

Divisional analysis: Syndicate 2001



	Total	Coles	Aviation	AIS	Harvey Bowring
	£m	£m	£m	£m	£m
Gross premium	996.6	152.6	124.8	144.1	442.9
Net premium	801.0	132.6	99.5	136.1	349.6
Claims ratio	60%	54%	61%	74%	56%
Combined ratio	91%	88%	85%	94%	92%
<i>2001 combined ratio (ex WTC)</i>	<i>96%</i>	<i>84%</i>	<i>84%</i>	<i>95%</i>	<i>104%</i>

Investment returns



	AT 31 DECEMBER 2002	RETURN FOR YEAR	
	£m	2002	2001
Corporate – Bonds	124.1	8.2%	5.5%
Corporate – Cash	102.4	4.0%	6.7%
Corporate – Equities	-	-	(21.2%)
Syndicate – Bonds	558.2	7.3%	7.0%
– WTC	101.9	1.7%	-

Expenses



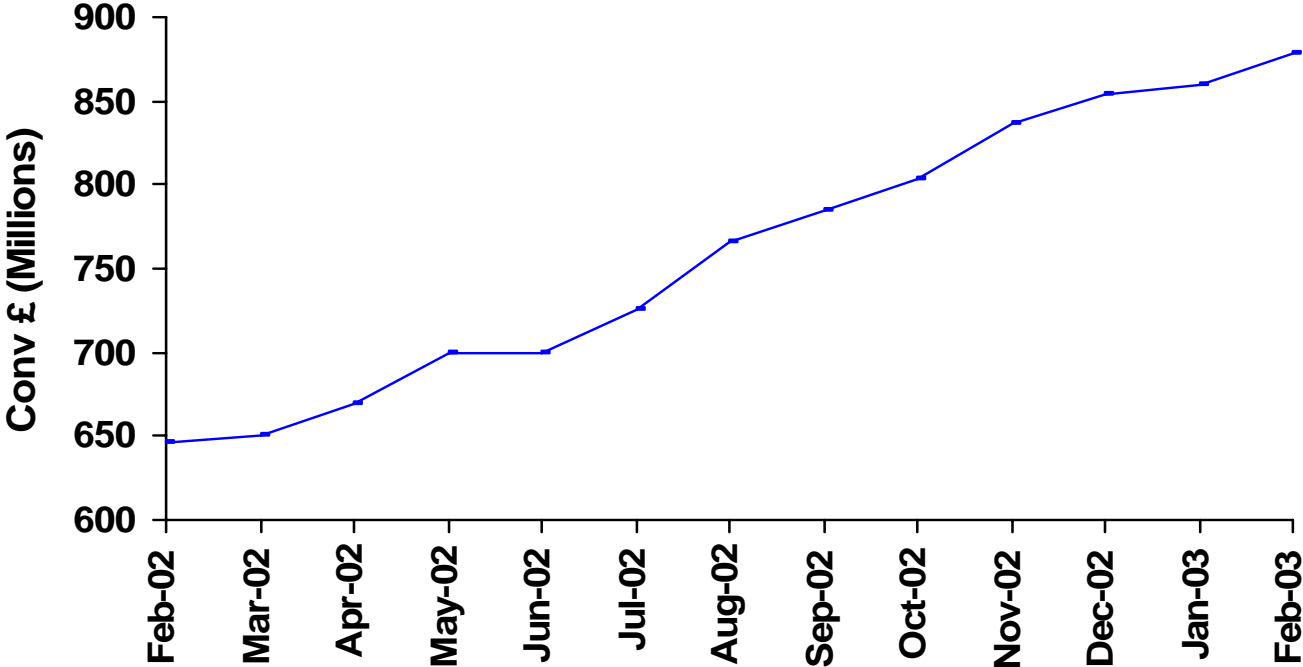
	Corporate Expenses		Syndicate Expenses	
	2002 £m	2001 £m	2002 £m	2001 £m
Operating expenses	8.4	4.2	24.8	23.3
Lloyd's charges	0.2	-	17.0	9.9
Professional charges	0.5	1.0	1.6	1.8
Other charges	1.4	0.9	1.5	2.1
Financing	5.6	1.4	1.1	0.8
	16.1	7.5	46.0	37.9

1 Syndicate expenses are shown at 100% syndicate level and exclude personal expenses and acquisition costs

Cash flow



Total Syndicate Funds Converted Stg



— conv £ at current month exch rates

Balance Sheet

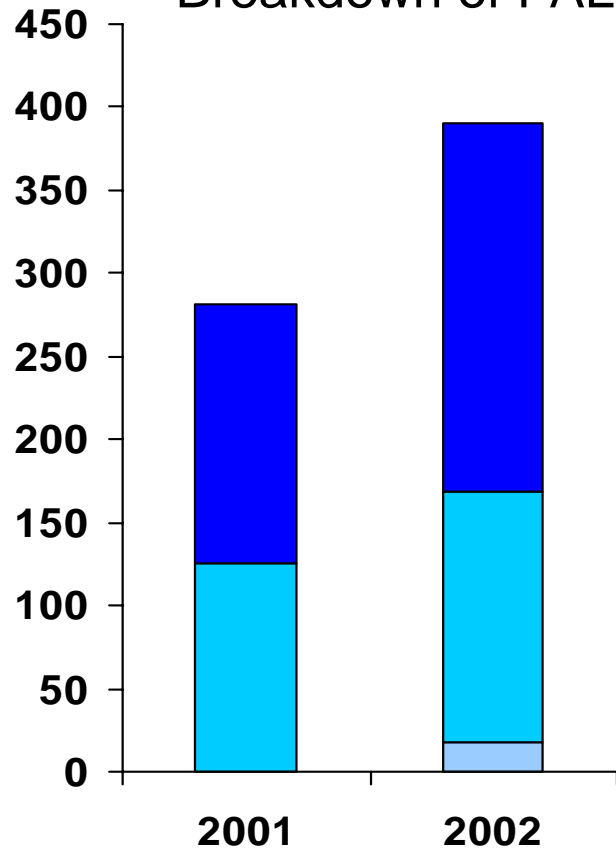


	2002	2001
Equity shareholder funds	£309.6 m	£137.2 m
Net assets per share	81.1 p	67.8 p
Net tangible assets per share	65.4 p	60.4 p

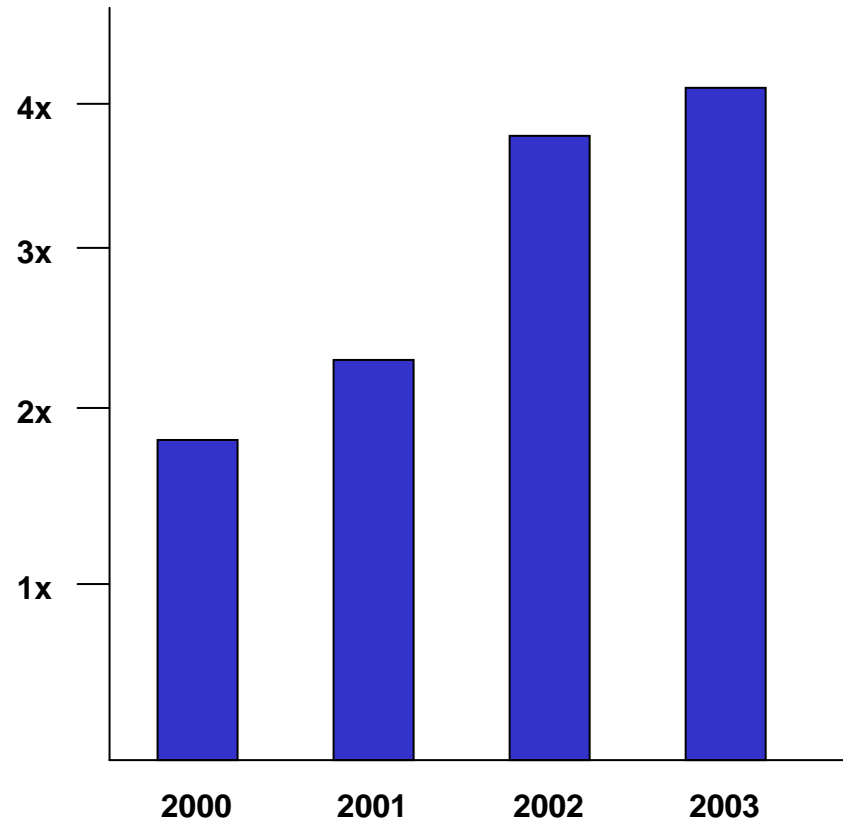
Funds at Lloyd's and gearing



Breakdown of FAL



Capacity/Net assets

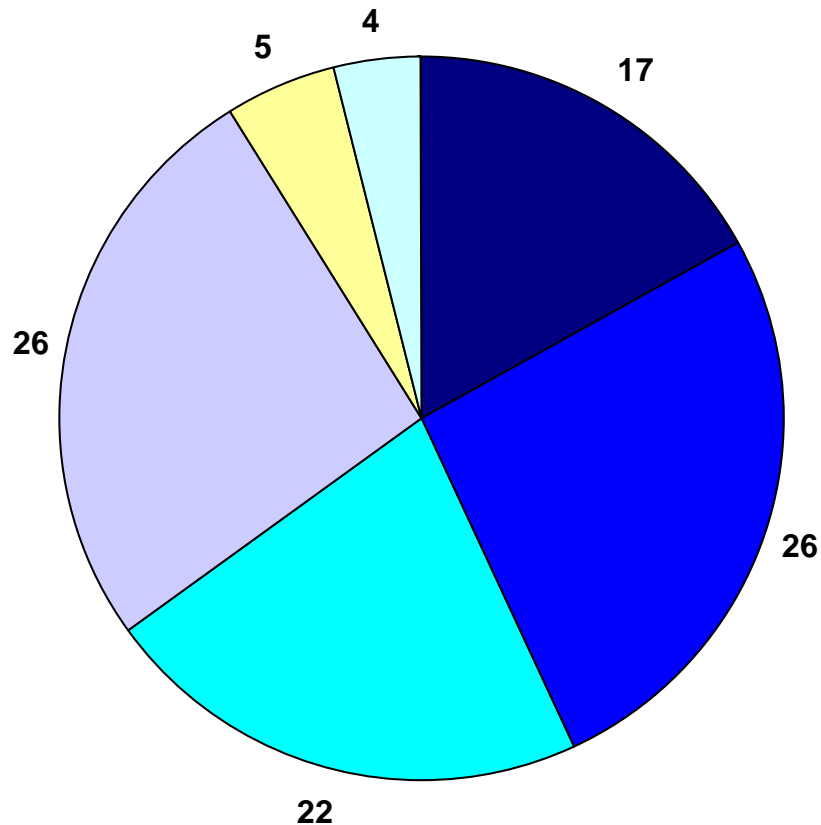


- Amlin Investments
- Letters of Credit
- Lloyd's Capital Credit

Asset risk management

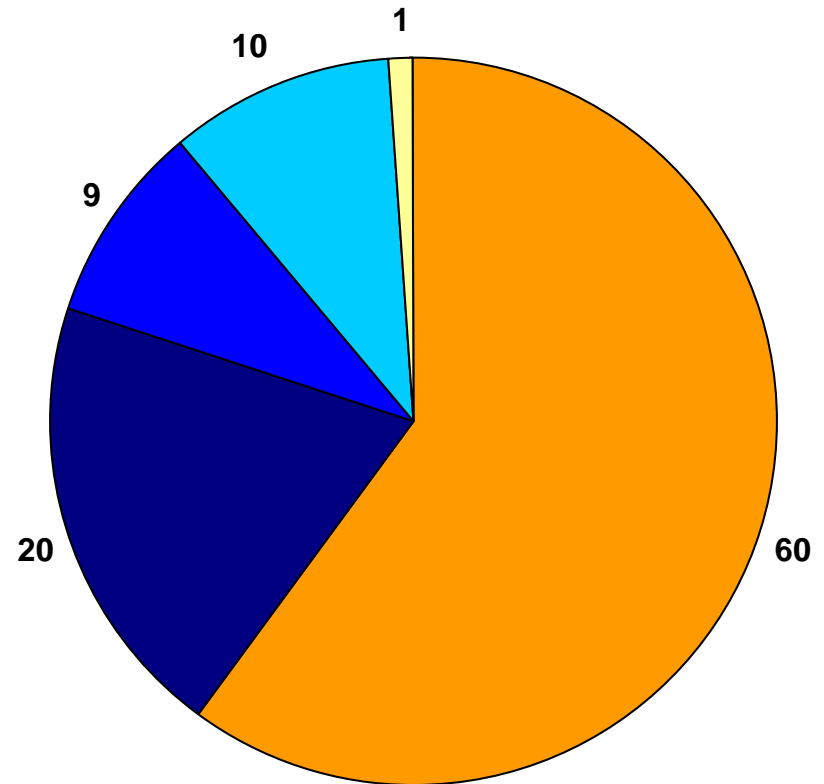


Reinsurance Debt



- AAA
- AA
- A
- Lloyd's
- BBB
- Not rated

Bond Portfolio



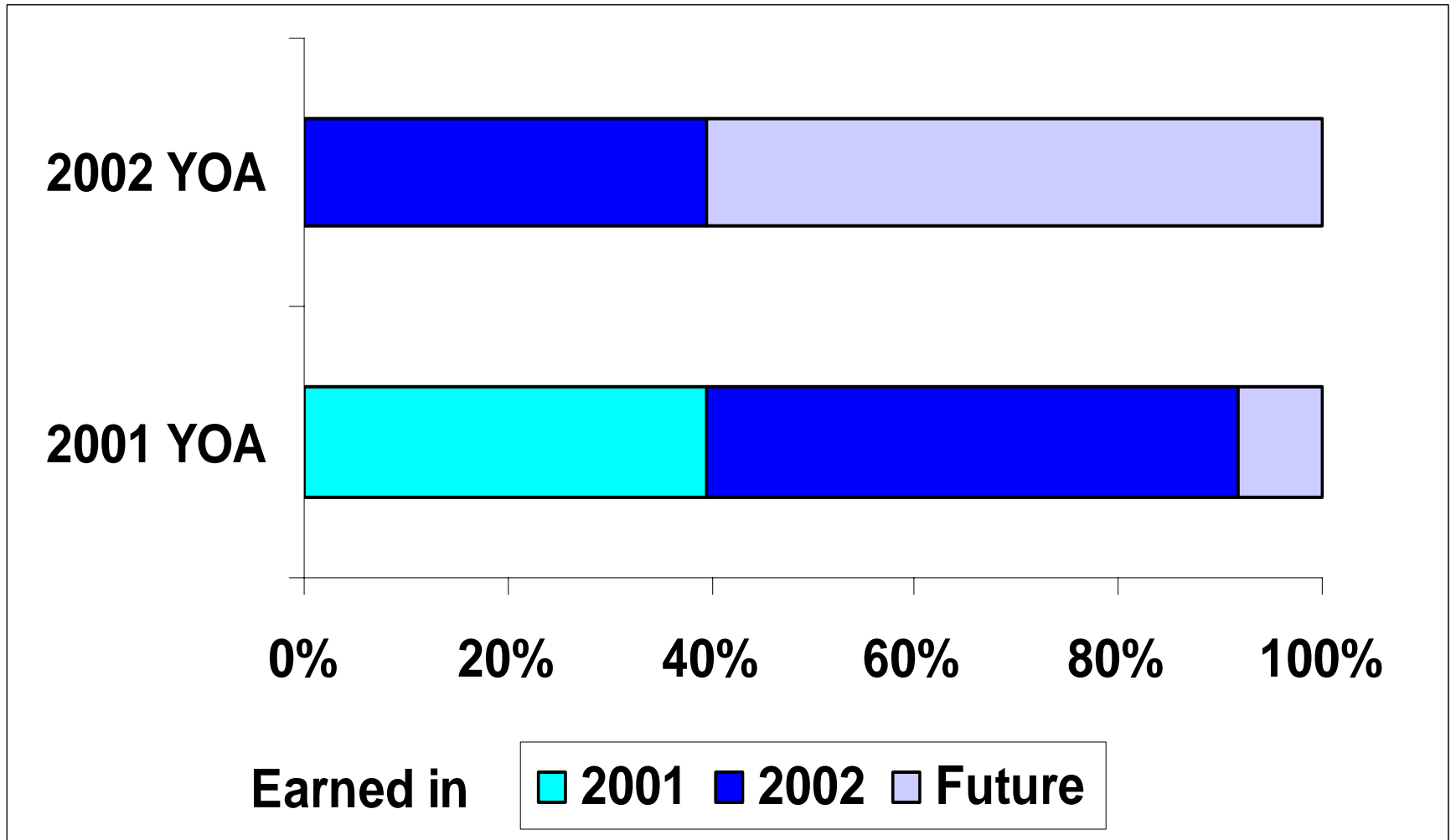
- Government/Government Agency
- AAA/Aa
- AA/Aa
- A
- BBB/baa

Excellent outlook for 2003 results

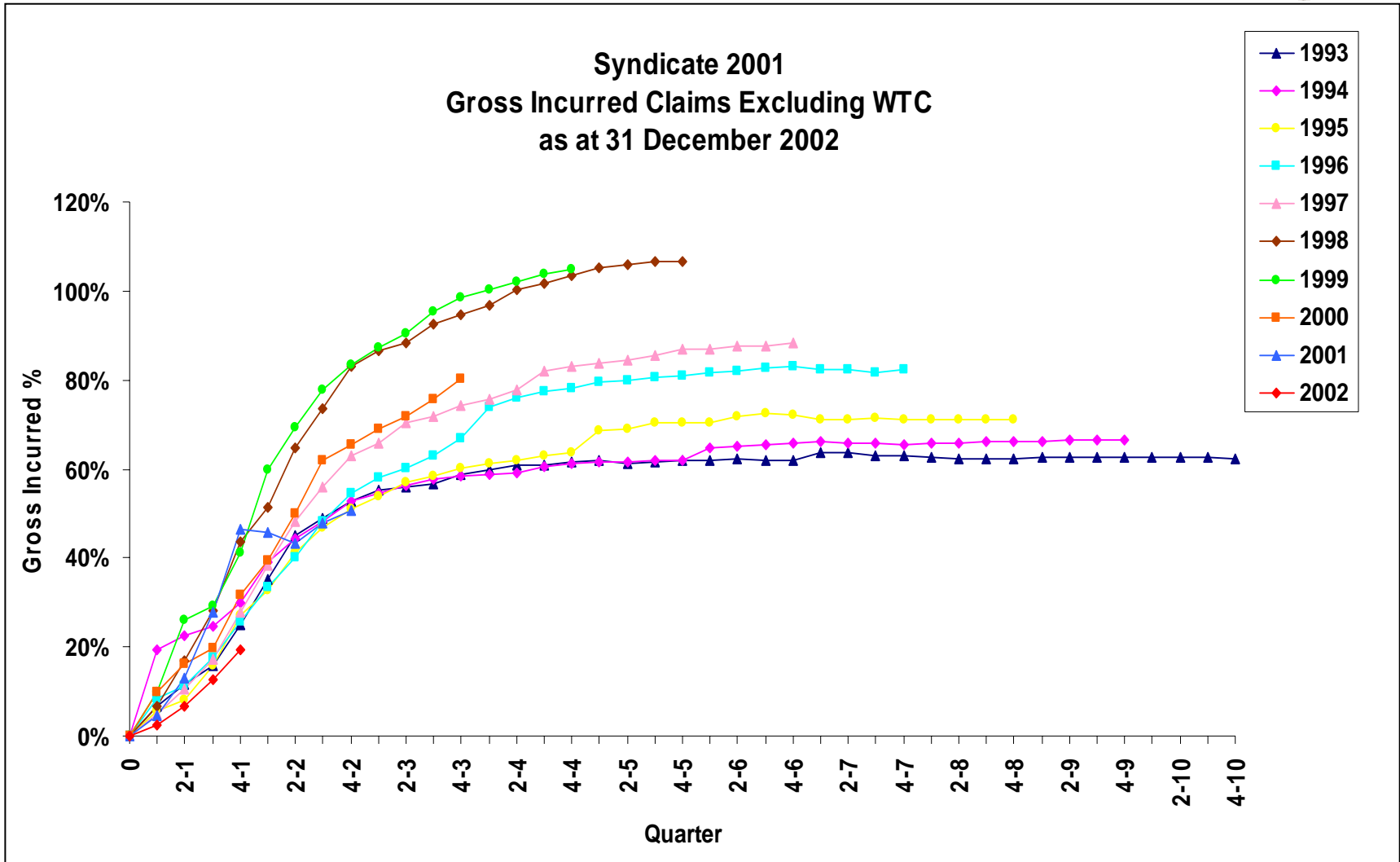


- Net underwriting result of £32.0 million for 2002
- 39% of 2002 year net premium written was earned in 2002
- Low loss incidence in year to date

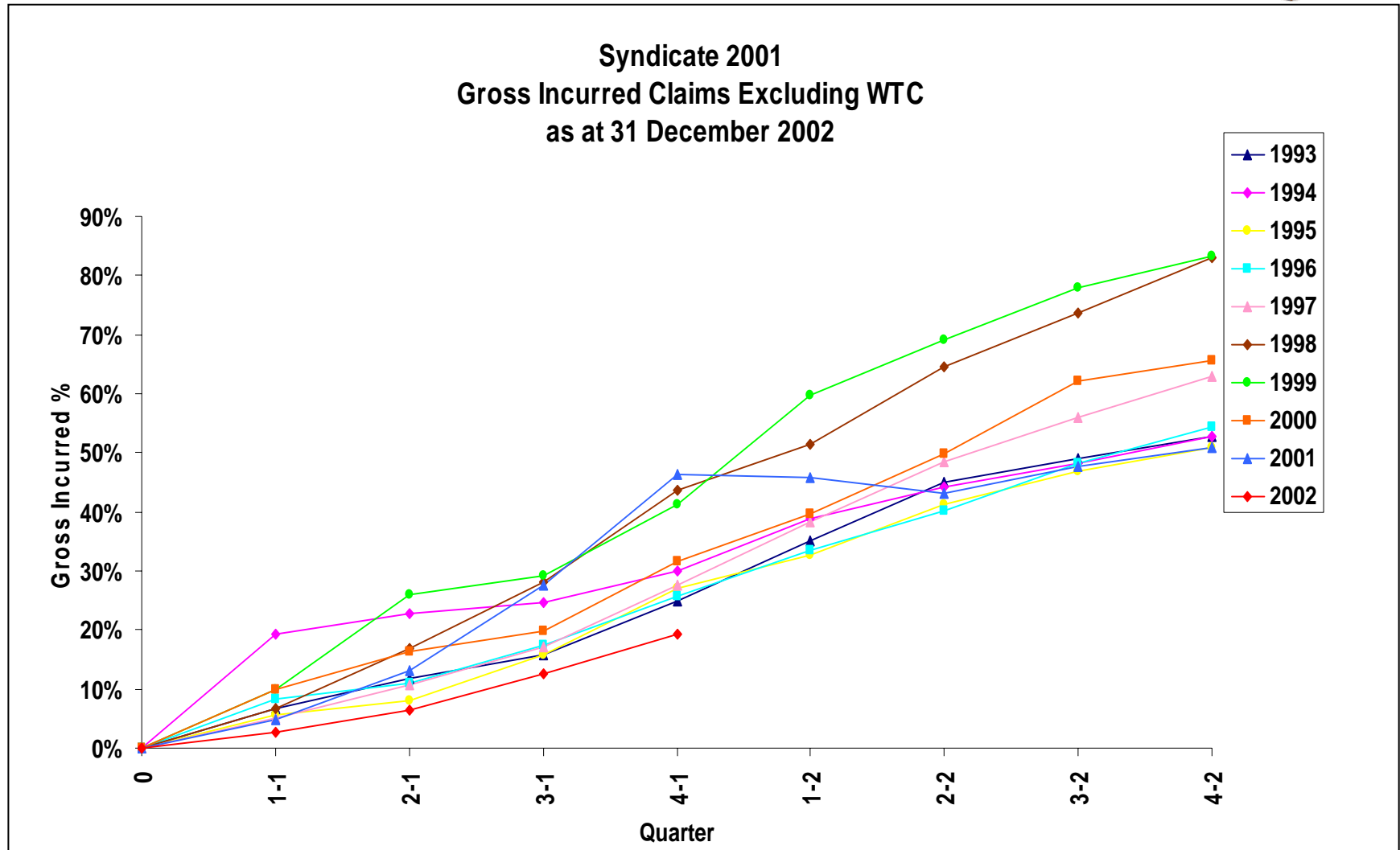
Earning Profile



Future performance



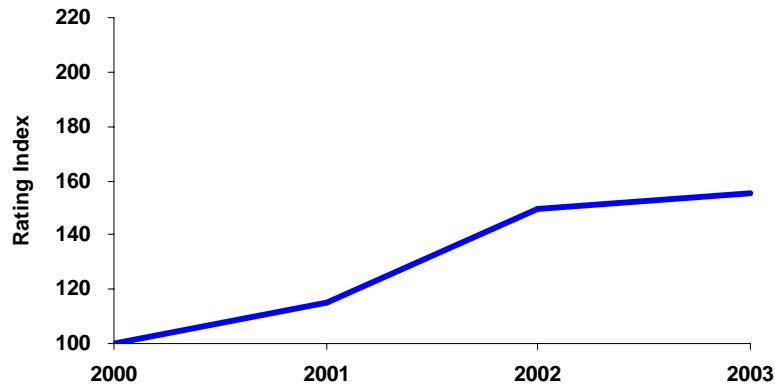
Gross incurred loss ratios



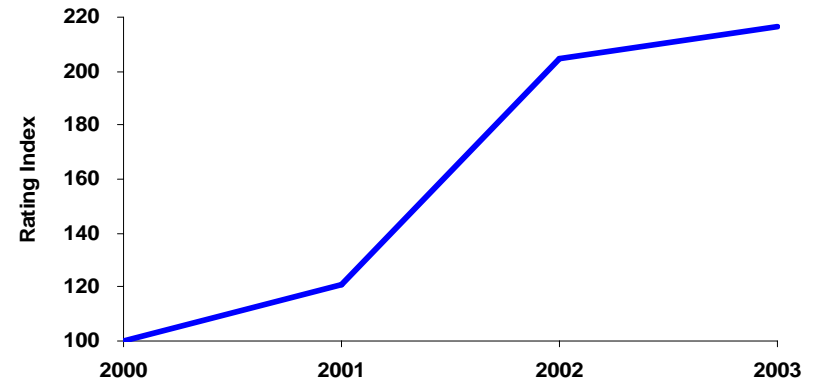
Current trading conditions: non-marine



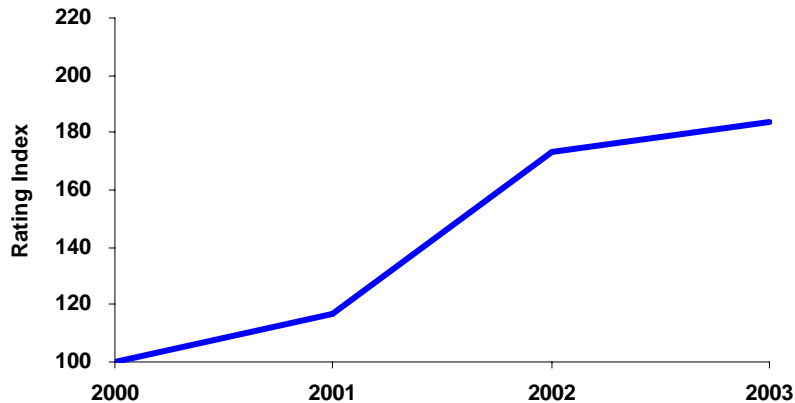
Property catastrophe



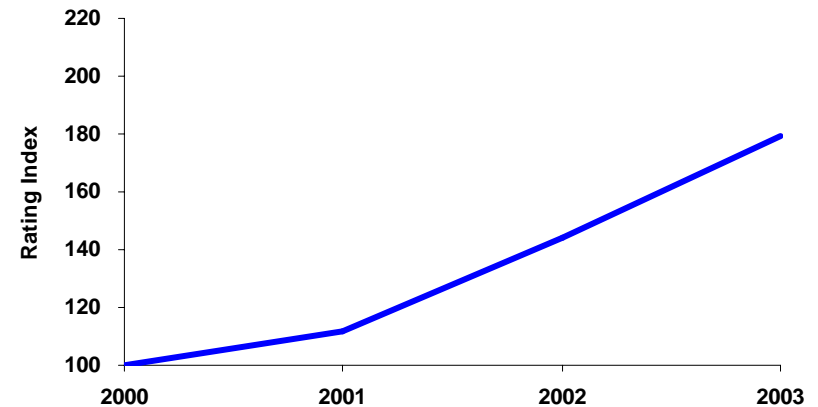
Per risk property reinsurance



Large commercial property



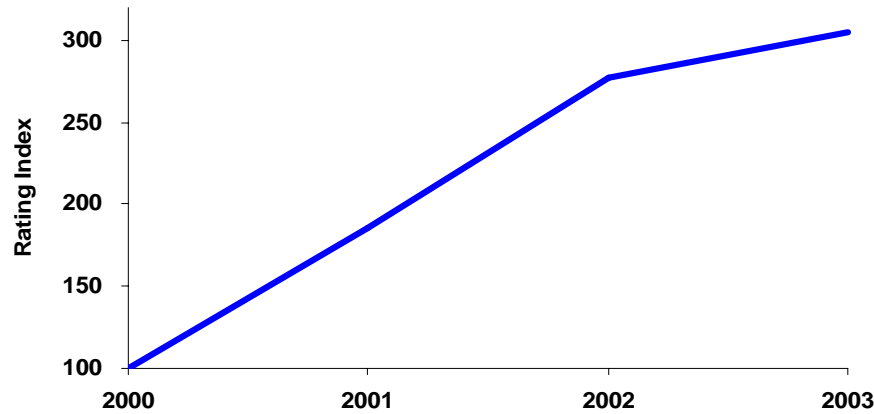
US casualty



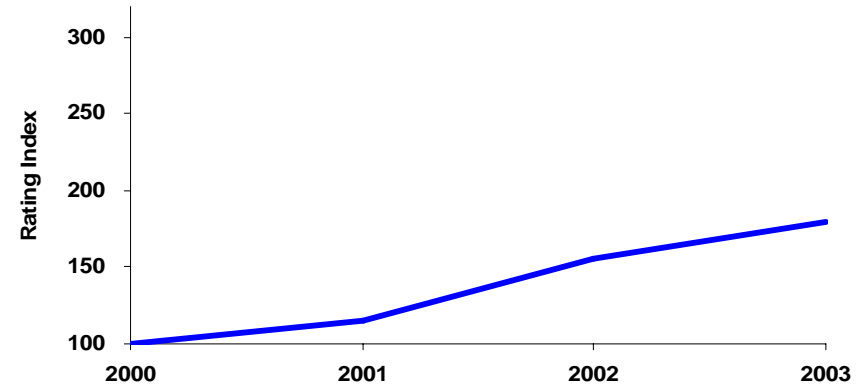
Current trading conditions: Marine



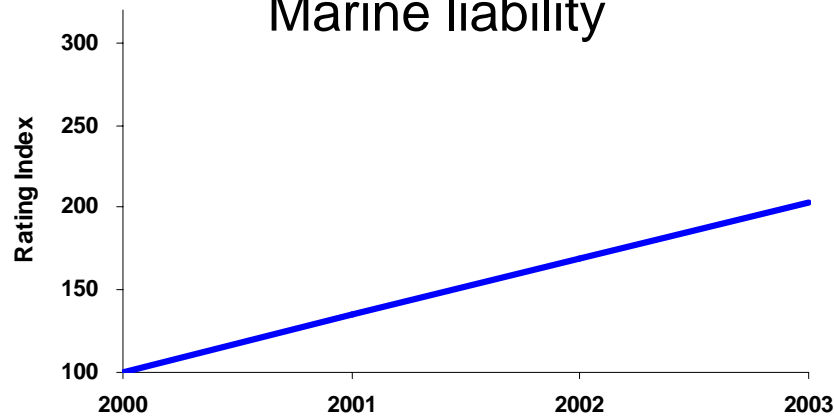
Energy



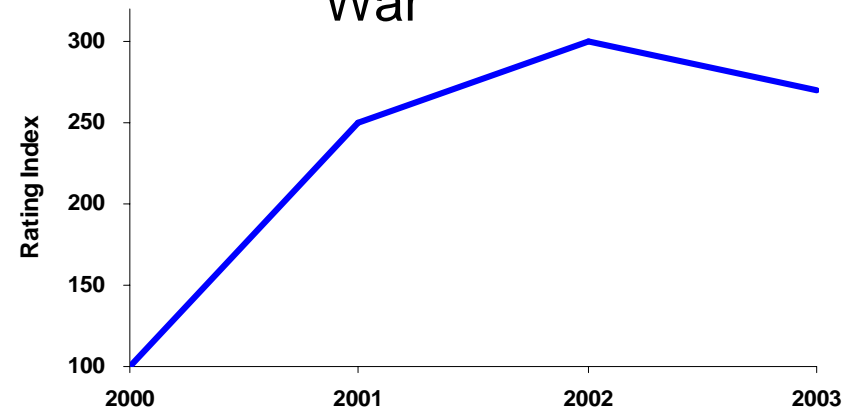
Marine hull



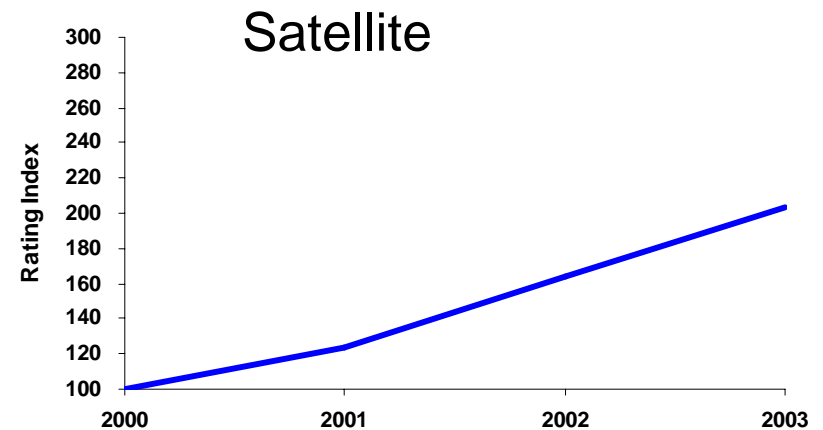
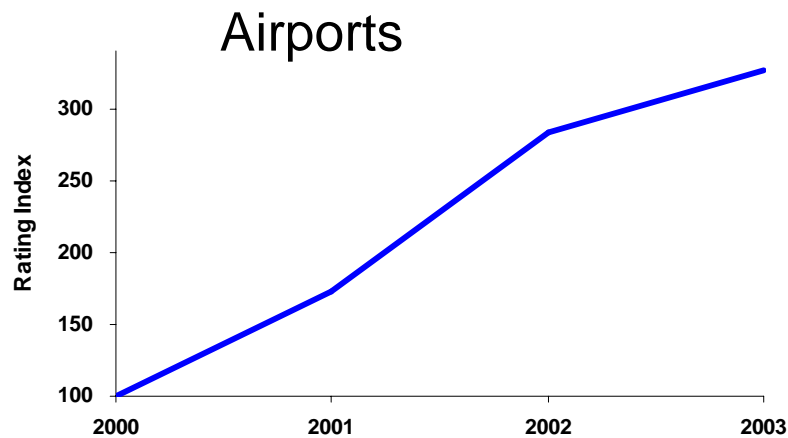
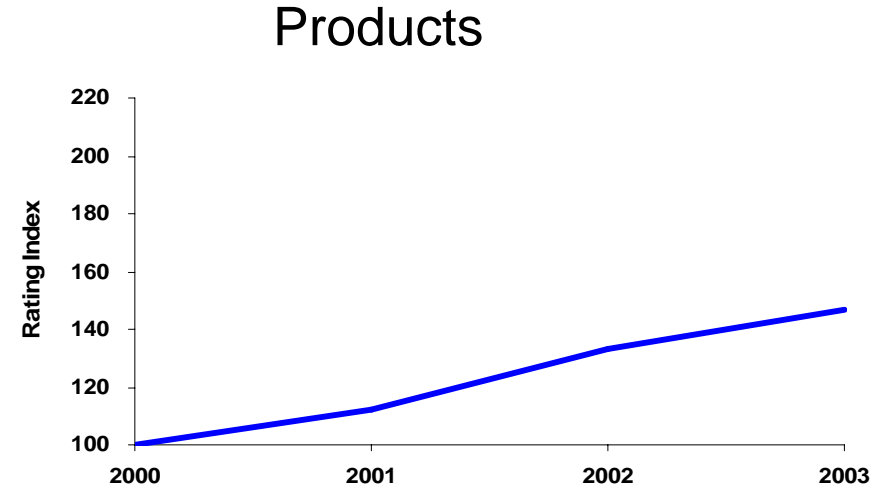
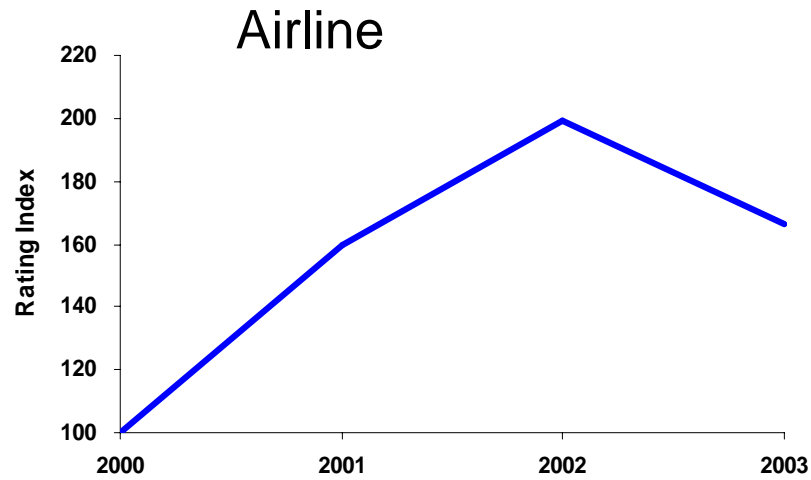
Marine liability



War



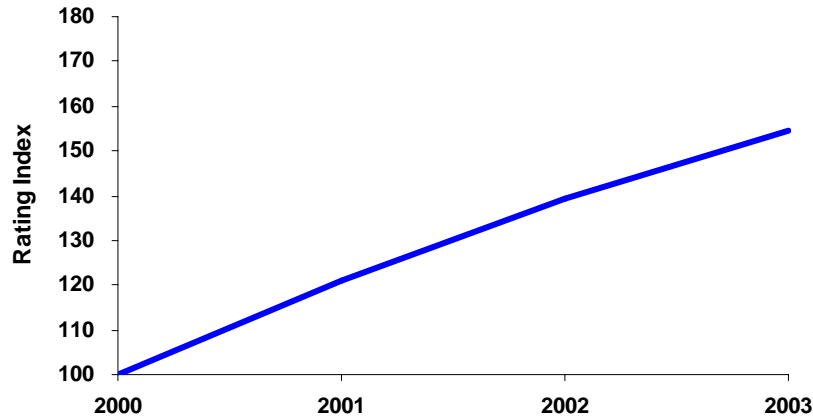
Current trading conditions: Aviation



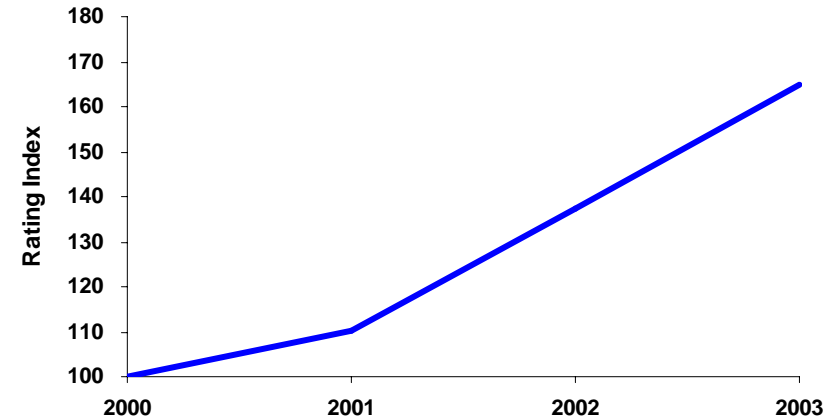
Current trading conditions: UK Insurance



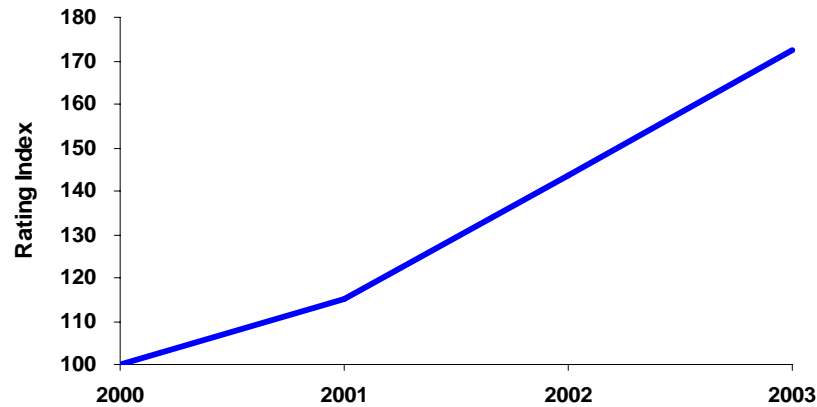
Fleet motor



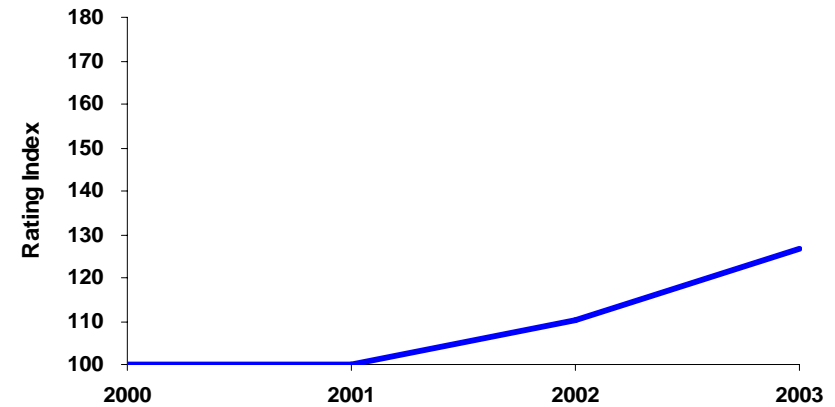
Professional indemnity



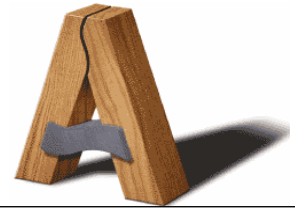
Employer's liability



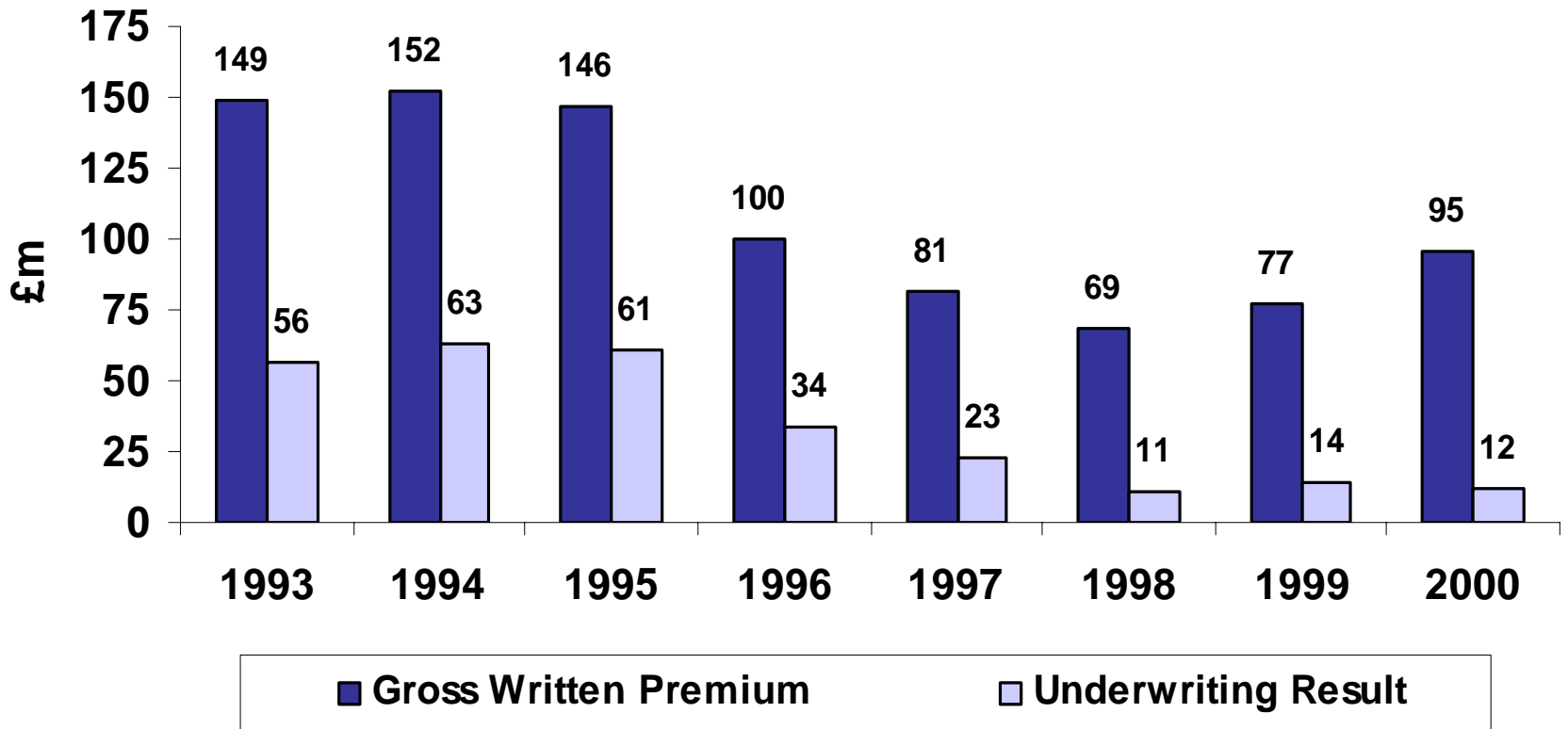
Commercial Package



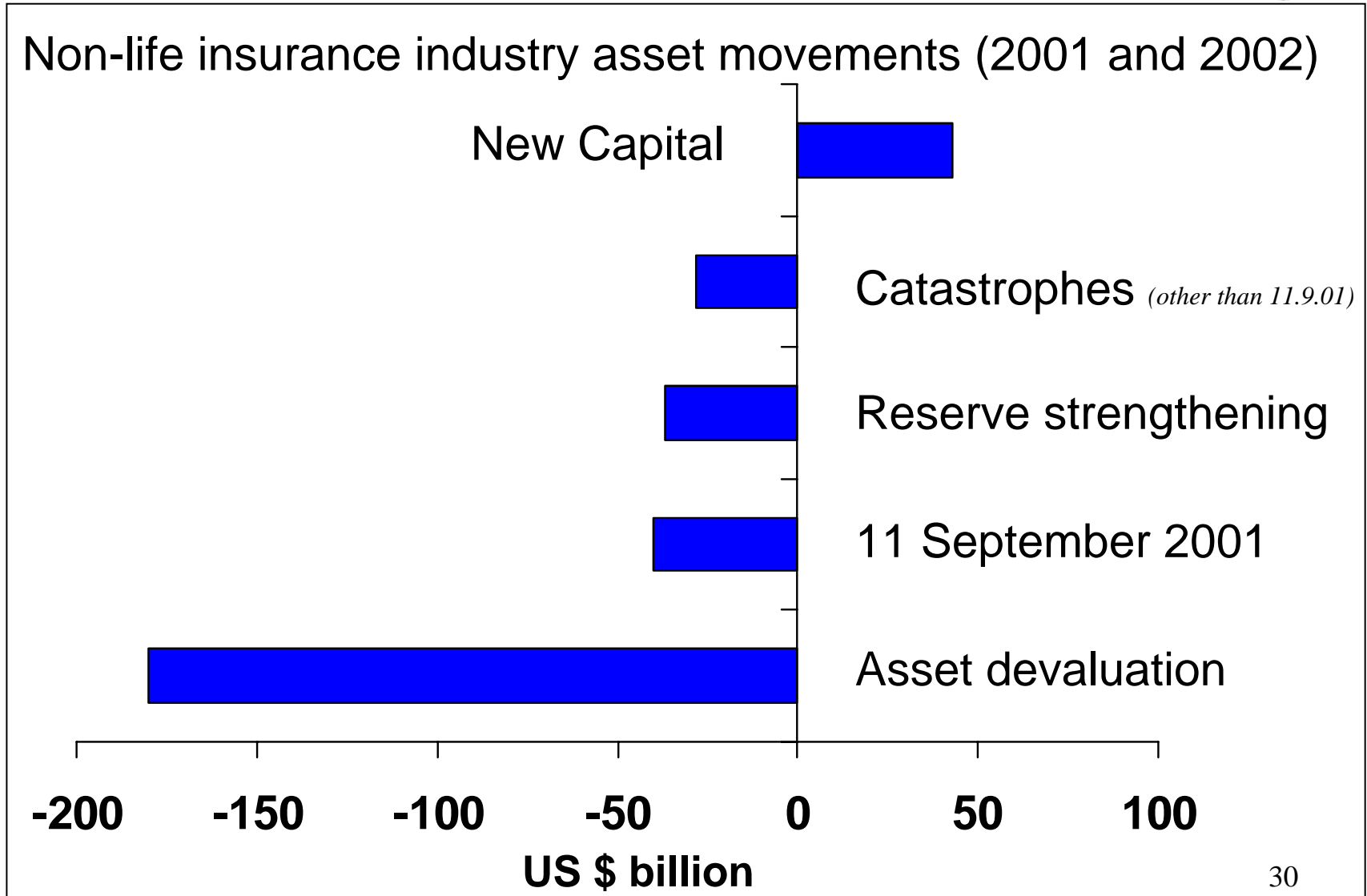
The last cycle – Syndicate 40



Gross Written Premium and Underwriting Result, 1993-2000



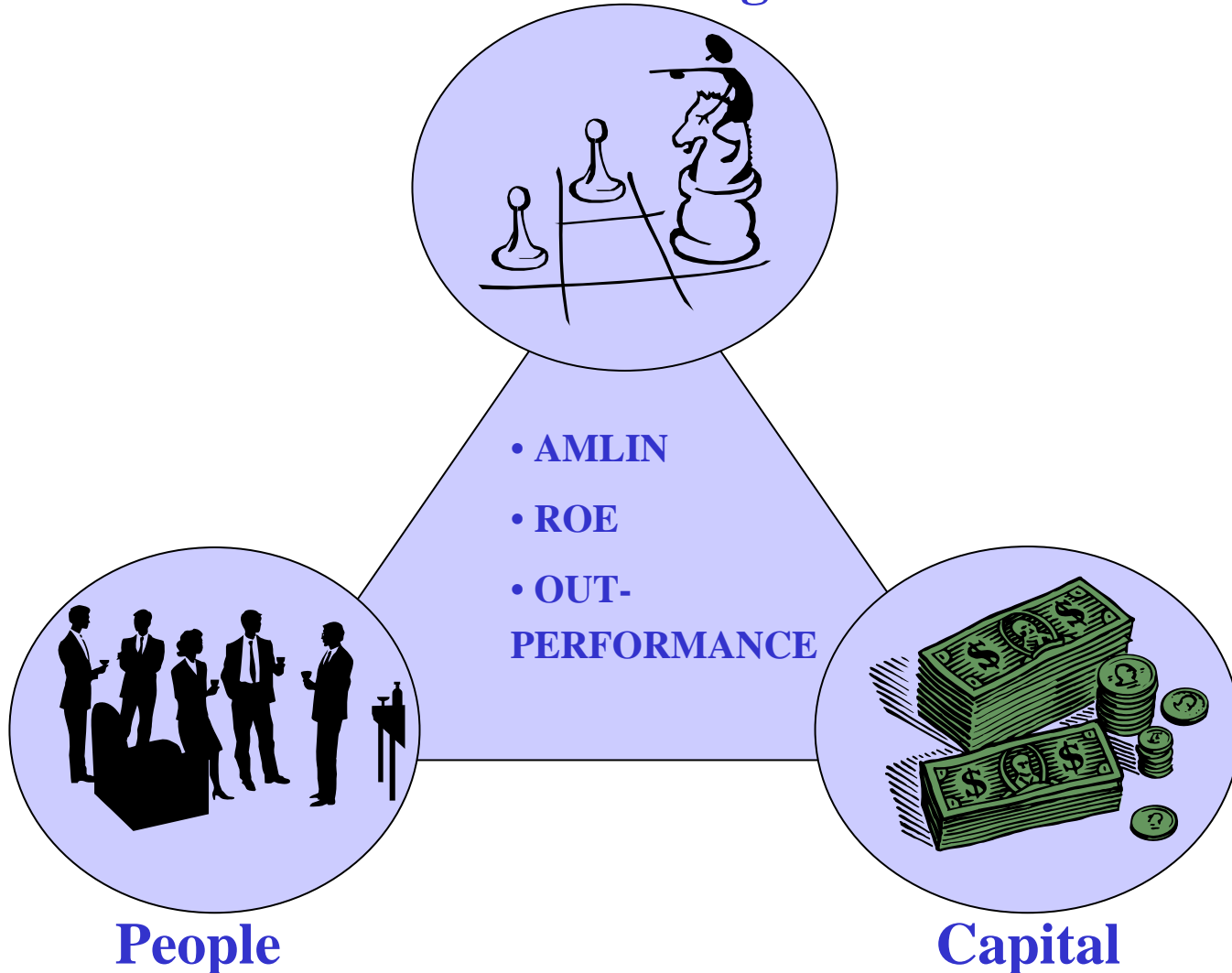
Global industry under pressure = outlook good



Strategy aimed at sustaining out performance



Underwriting strategy and risk management



Summary



- High expectations for next 2 years
- Profitable underwriting conditions anticipated for at least the next 2 to 3 years
- Strategy aimed at delivering sustained out performance



AMLIN PLC

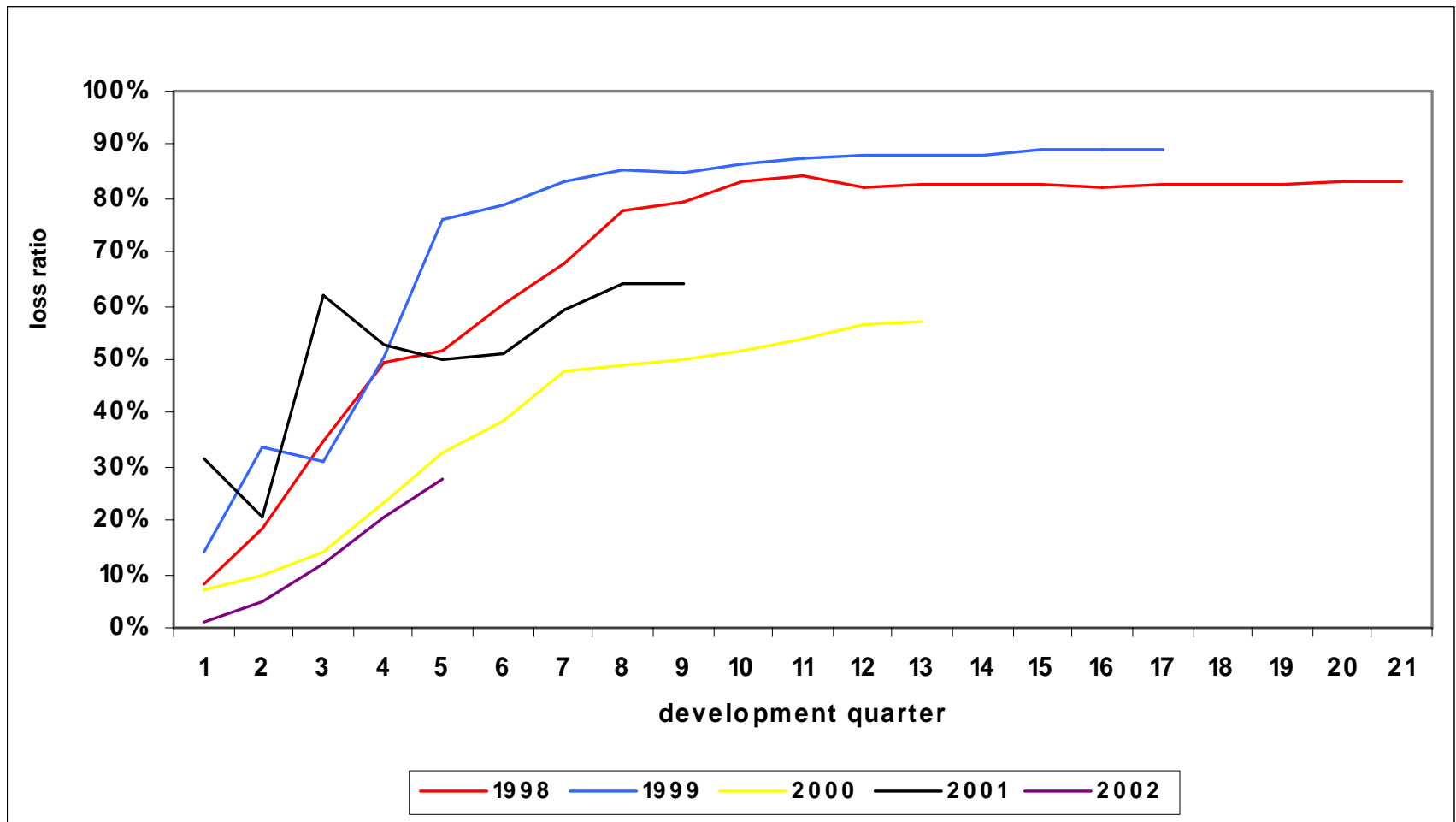
2002 Preliminary Results



Appendices

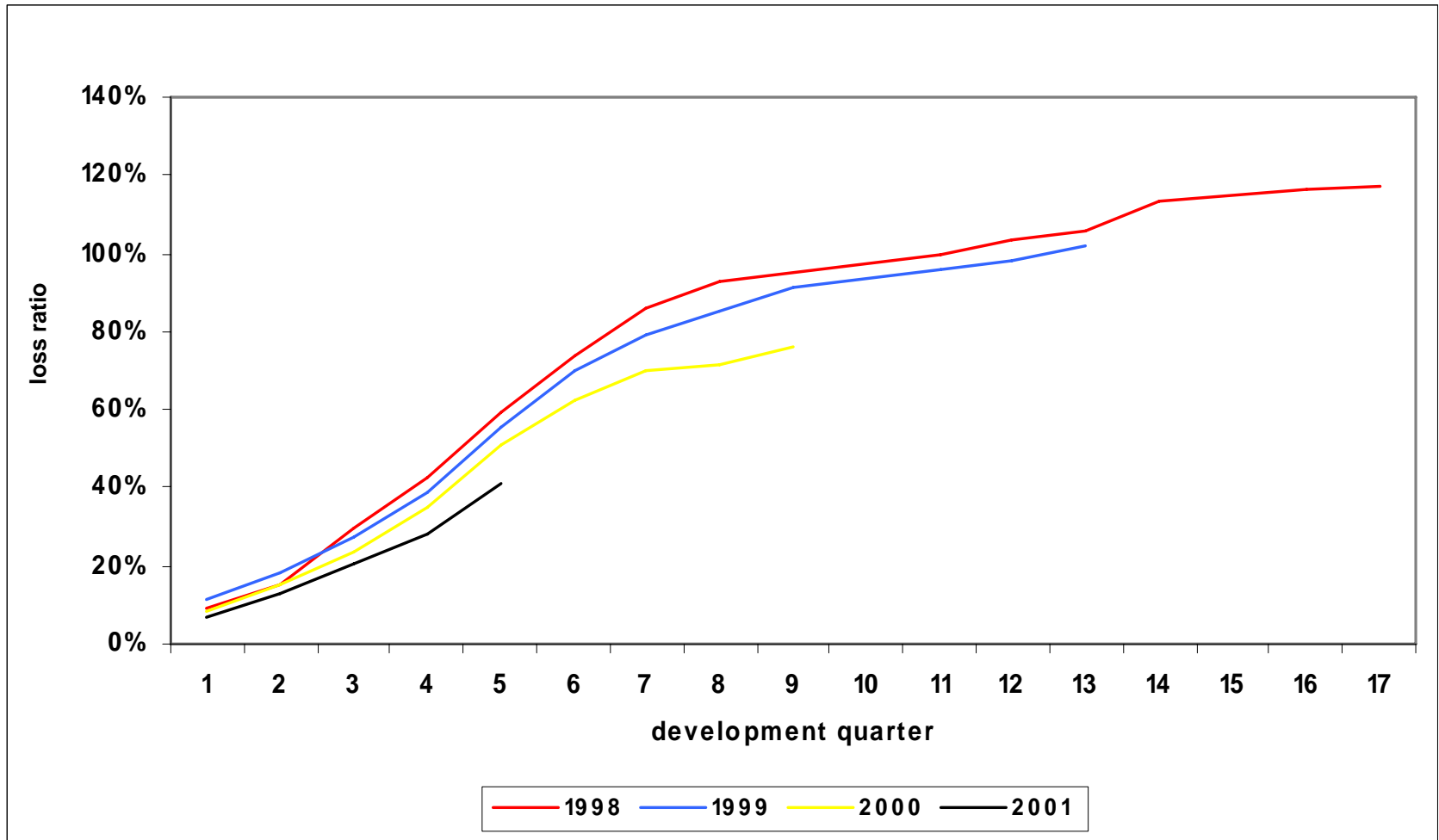
Gross incurred claims: Coles

(excluding 11 September losses)

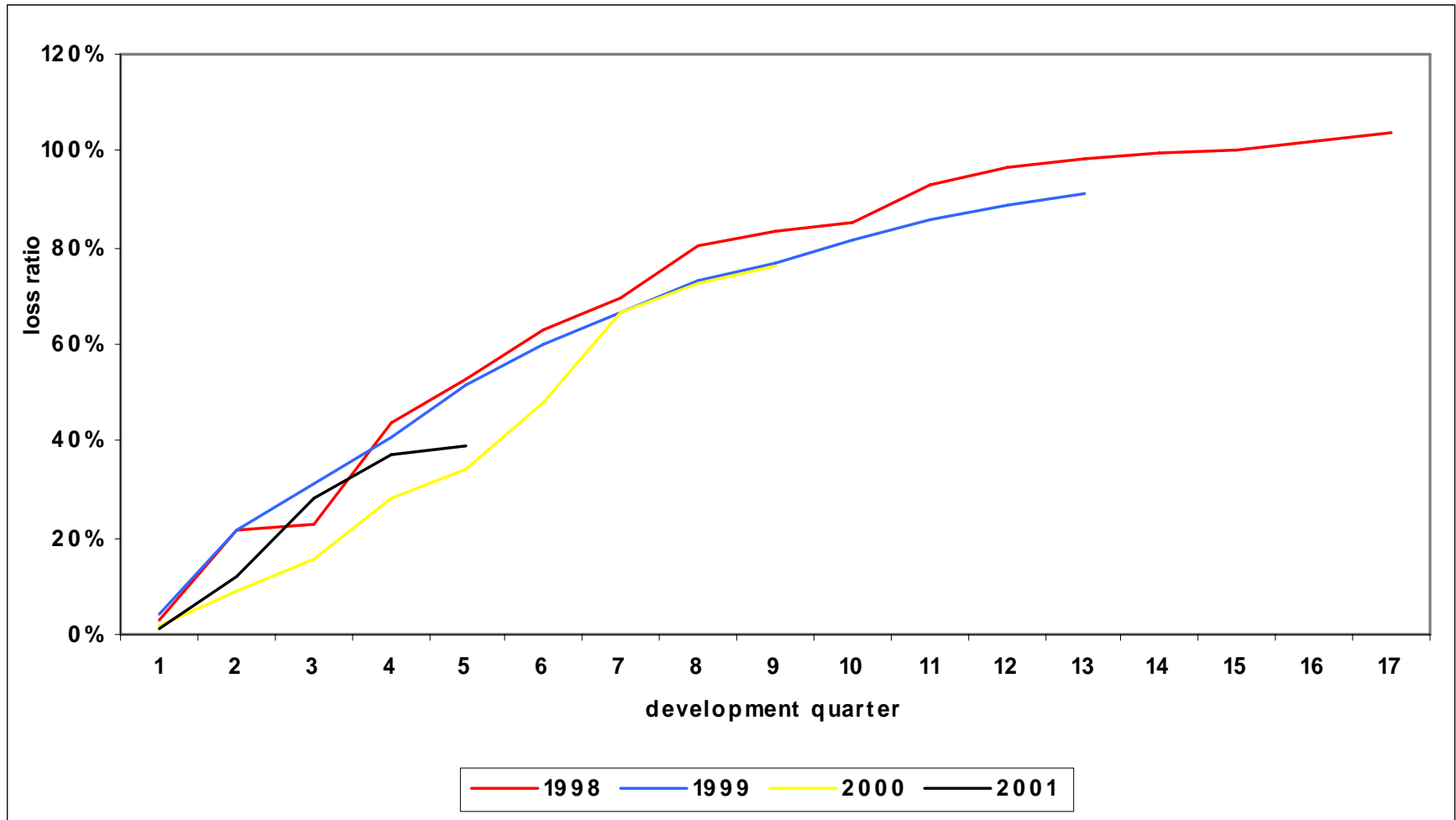


Gross incurred claims: AIS motor

(excluding 11 September losses)



Gross incurred claims: Harvey Bowring (excluding 11 September losses)



Gross incurred claims: Amlin Aviation (excluding 11 September losses)

